# CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORP. <br> Third Floor, Tower One, Ayala Triangle, Ayala Avenue corner Paseo De Roxas, Makati City <br> (Company’s Full Name) <br> 848-5519 <br> (Telephone Number) 

## 2008 December 31

(Fiscal Year Ending)
(Month \& Day)

SEC FORM 17-Q
Quarterly Report
Form Type

Amendment Designation
(If Applicable)

September 30, 2008
Period Ended Date

## SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17- Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended September 30, 2008
2. Commission identification number AS095-008814
3. BIR Tax Identification No. 004-665-166
4. Exact name of registrant as specified in its charter

Chinatrust (Philippines) Commercial Bank Corporation
5. Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code: $\square$ (SEC Use Only)
7. Address of registrant's principal office

Postal Code
Third Floor, Tower One, Ayala Triangle, 1200
Ayala Avenue corner Paseo de Roxas, Makati City
8. Registrant's telephone number, including area code
(02) 848-5519
9. Former name, former address and former fiscal year, if changed since last report Not Applicable
10. Securities registered pursuant to Sections 4 and 8 of the RSA

> Number of shares common stock outstanding and amount
> of debt outstanding

Title of each Class
Common $\quad$ P10.00 par value

247,968,731 shares
¥2,479,687,310
11. Are any or all of the securities listed on a Stock Exchange?

## Yes [/] No [ ]

## Stock Exchange

Philippine Stock Exchange

## Classes of Securities

Common Stocks
12. Indicate by check mark whether the registrant:
(a) Has filed all reports required by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

> Yes [/] No [ ]
(b) has been subject to such filing requirements for the past 90 days.
Yes [/] No.[]

## PART I - FINANCIAL INFORMATION <br> Item 1. Financial Statements

(Refer to Attached Financial Statements)

## Item 2. Management Discussion and Analysis of Financial Condition and Results of Operation

Total resources of the Bank grew by 23\% to Php24.52 billion from December 2007 level of Php19.90 billion. Despite the difficult economic environment, the Bank's Loans and receivables (net) expanded by $34 \%$ from Php12.76 billion to Php17.08 billion as the Bank's corporate and mortgage loans posted robust growth.

Non-performing loans (NPL) ratio as of September 30, 2008 improved to 4.44\% from 6.28\% in December 2007. The Bank's capital adequacy ratio (CAR) under BASLE II remained high at $21.27 \%$, way above the regulatory requirement of $10 \%$.

The Bank’s deposit level as of September 30, 2008 stood at Php16.72 billion, 30\% higher than the December 2007 level of Php12.84 billion.

For the first nine months of 2008, the Bank’s net income softened to Php55 million from Php63 million in the same period last year. Interest income declined by $21 \%$ mainly due to lower average volume of interbank loans. However, interest expense on deposit liabilities dropped by $42 \%$ as the Bank's low-cost deposits' average daily balance (ADB) grew by 10.65\% to Php6.06 billion in 2008 from Php5.47 billion coupled with a $38.37 \%$ decline in the high-cost deposits' ADB. The Bank's low-cost funds come largely from its unique cash management offerings and not from its borrower's maintaining balances. This enabled the Bank to lower its average cost of funds to $3.42 \%$ per annum from last year's $4.23 \%$ per annum.

The Bank's revenue from foreign exchange trading activities rose by $77 \%$ but fixedincome trading business suffered a loss due to the unfavorable market conditions as Philippine dollar denominated bonds were dumped by foreign investors resulting to unprecedented downward spiral of bond prices brought about by risk aversion. Operating expenses went down by $7.61 \%$ year on year from Php925 million to Php854 million as the Bank rein in on its operating expenses.

The Bank set aside Php180 million as provisions for impairment and credit losses for the year, maintaining its conservative stance on loan loss provisioning.

## Key Financial Indicators

The following ratios are used to assess the performance of the Bank presented on a comparable basis:

|  | September 30, 2008 | September 30, 2007 |
| :--- | :---: | :---: |
| Return on Average Equity (ROE) | $1.48 \%$ | $1.71 \%$ |
| Return on Average Assets (ROA) | $0.33 \%$ | $0.30 \%$ |
| Cost to Income Ratio | $66.19 \%$ | $62.30 \%$ |


|  | September 30, 2008 | December 31, 2007 |
| :--- | :---: | :---: |
| Non-Performing Loan Ratio (NPL) | $4.44 \%$ | $6.28 \%$ |
| Non Performing Loan Cover | $42 \%$ | $57 \%$ |
| Capital Adequacy Ratio - BASEL II | $21.27 \%$ | $27.31 \%$ |

The manner by which the Bank calculates the above indicators is as follows:
$>$ Return on Average Equity ---- Net Income divided by average total capital funds for the period indicated
> Return on Average Assets ---- Net Income divided by average total resources for the period indicated
$>$ Cost to income ratio --- Total Operating expenses (excluding Gross Receipts Tax/GRT and Documentary Stamps Used/DST) divided by the sum of net interest income plus other income
$>$ Non-Performing Loan Ratio --- Total non-performing loans divided by gross loan portfolio
$>$ Non-Performing Loan Cover --- Total allowance for probable loan losses divided by total non-performing loans
> Capital Adequacy Ratio --- Total capital divided by risk-weighted assets

Additional Management Discussion and Analysis (for those with variances of more than 5\% September 30, 2008 vs. December 31, 2007)

## Balance Sheet -

The 6\% increase in cash and other cash items, from Php189 million to Php200 million is mainly attributed to the higher level of cash in vault.

The decrease in Due from Bangko Sentral ng Plipinas (BSP) of 15\%, from Php3.4 billion to Php2.9 billion is largely due to lower volume of loans to BSP.

The increase in Due from Other Banks of 155\% from Php341 million to Php871 million is mainly attributed to the Php519 million increase in Due from Foreign Banks.

Financial assets at FVPL surged by $29 \%$ due to the increase in the volume of peso Held for Trading (HFT) - treasury notes. Also, available for sale investments increased by 5\% mainly due to higher volume of Peso and US dollar available for sale securities. On the other hand, the Held to Maturity (HTM) investments went down by 7\% mainly due to maturities.

Loans and Receivables-net surged by 34\% from Php12.8 billion to Php17.1 billion mainly on account of healthy growth in corporate loan portfolio and sustained expansion of personal and mortgage loan portfolio.

Property and Equipment - net went down by 13\% from Php230 million to Php199 million. Moreover, Investment Properties went down to Php2.5 million from Php26 million largely due to the sale of various investment properties.

Deposit Liabilities climbed by 30\% from Php12.8 billion to Php16.7 billion due to the increase in the volume of both low cost and high cost deposits.

Bills payable rose by $25 \%$ to Php845 million from Php675 million mainly due to the increase in US dollar borrowings from foreign banks.

Outstanding Acceptances went up by 97\% due to higher volume of foreign currency acceptances.

Managers check account increased by 22\% due to higher amount of check issuances outstanding at the end of September 2008.

Accrued Interest, Taxes and Other Expenses went up by 8\% mainly due to higher accrued interest payable.

Other liabilities went up by 52\% mainly on account of the increase in Miscellaneous Liabilities- Domestic Bills Purchased (DBP) and Accounts Payable.

## Income Statement (variance analysis for Sept. 30, 2008 vs. Sept. 30, 2007)

Interest income on loans and receivables softened by 6\% due to lower average volume of peso and dollar earning loans.

Interest income on trading and investment securities posted a $24 \%$ decline compared to last year due to the lower average volume and average interest rate of foreign currency investments.

Interest income on interbank loans went down due to the decrease in the average volume of interbank call and term loans receivable and lower average interest rate of both peso and foreign currency interbank loans receivable. Likewise, interest income from Deposits with Other Banks declined by $44 \%$ on account of lower average volume of Due from BSP.

Total interest expense posted a $42 \%$ decline from Php694 million to Php406 million as average cost of funds fell to $3.42 \%$ from last year's $4.23 \%$.

Service charges and commission income amounted to Php73 million, 18\% lower as compared to last year.

Trading loss amounted to Php33 million as a result of unfavorable market conditions brought about by risk aversion and rising interest rates fueled by high inflation. On the other hand foreign exchange gains posted a 77\% increase year on year from Php40 million to Php71 million.

Provision for probable losses as of September 30, 2008 declined by Php89 million on account of the reversal of provision due to the sale and full settlement of NPLs.

The decrease in compensation and fringe benefits relates to the lower provision on profit - sharing. Also, depreciation and amortization decreased by $8 \%$ due to lower depreciation on computer and transportation equipments.

The decrease in taxes and licenses resulted from the lower revenues generated during the period.

Insurance expenses decreased by $37 \%$ from Php32 million to Php20 million mainly due to lower premiums paid to PDIC on account of lower YTD-ADB of deposits.

Amortization of software licenses went down by 19\% from Php23 million to Php19 million as certain software licenses acquired were fully amortized last year.

Income Tax Provision went up by 289\% due to the reversal of deferred income tax of allowance for probable losses resulting from the sale and full settlement of NPLs.

## Material Events and Uncertainties:

There are no known trends, demand, commitments, events or uncertainties that will have material impact on the Bank's liquidity. There are also no known material commitments for capital expenditures as of reporting date. There are no known trends, events, uncertainties that had or reasonably expected to have a material favorable or unfavorable impact on income from continuing operations. There are no significant elements of income or loss that did not arise from the banks continuing operations. Likewise there are no seasonal aspects that had material effect on the financial condition or results of operations.

There are no known events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation. Also, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the bank with unconsolidated entities or other persons created as of the reporting date.

## PART II - OTHER INFORMATION

(none)

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant had duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Issuer | Chinatrust (Philippines) Commercial Bank Corporation |
| :---: | :---: |
| Signature (Title) | Vice President <br> Controllership and Information Management Group |
| Date | November 14, 2008 |
| Signature (Title) | ATTY. JOSE NERIO A. SALAMILLAS <br> Firs) Vice President <br> Controllership and Information Management Group |
| Date | November 14, 2008 |
| (Title) | Corporate Information Officer |
| Date | November 14, 2008 |

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION STATEMENT OF CONDITION

(With Comparative Figures for December 31, 2007)

|  | September 30, 2008 | December 31, 2007 |
| :--- | ---: | ---: |
|  | (Unaudited) | (Audited) |
| RESOURCES |  |  |
| Cash and Other Cash Items | $200,339,509$ | $188,751,714$ |
| Due from Bangko Sentral ng Pilipinas | $2,910,744,598$ | $3,443,045,304$ |
| Due from Other Banks | $870,504,197$ | $341,006,935$ |
| Interbank Loans Receivable | $343,479,703$ | $247,680,000$ |
| Financial Assets at Fair Value through Profit or Loss | $928,858,980$ | $721,751,402$ |
| Available-for-Sale Investments | $1,332,667,898$ | $1,268,906,359$ |
| Held-to-Maturity Investments | $98,822,167$ | $106,446,504$ |
| Loans and Receivables - net | $17,080,233,450$ | $12,756,998,605$ |
| Property and Equipment - net | $199,109,848$ | $229,915,401$ |
| Investment Properties | $2,571,689$ | $26,167,367$ |
| Deferred Income Tax | $425,945,192$ | $438,885,149$ |
| Other Resources - net | $131,061,036$ | $127,702,587$ |
|  | $24,524,338,267$ | $19,897,257,327$ |
|  |  |  |
| LIABILITIES AND CAPITAL FUNDS |  |  |
| Liabilities |  |  |
| Deposit Liabilities |  |  |
| Demand | $4,101,398,848$ | $4,121,600,514$ |
| Savings | $2,041,452,901$ | $1,740,705,462$ |
| Time | $10,577,325,440$ | $6,975,782,555$ |
|  | $16,720,177,189$ | $12,838,088,531$ |
| Bills Payable | $845,496,148$ | $675,568,028$ |
| Outstanding Acceptances | $31,898,811$ | $16,225,536$ |
| Manager's Checks | $67,995,241$ | $55,920,445$ |
| Accrued Interest, Taxes and Other Expenses | $400,451,945$ | $372,343,825$ |
| Other Liabilities | $1,477,789,562$ | $972,612,341$ |
|  | $19,543,808,897$ | $14,930,758,706$ |
| Capital Funds | $2,479,687,310$ | $2,479,687,310$ |
| Common Stock | $53,513,675$ | $53,513,675$ |
| Additional Paid-in Capital | $2,470,731,456$ | $2,415,456,295$ |
| Surplus | $24,524,338,267$ |  |
| Net Unrealized Gain (Loss) on Available-for-Sale |  | $17,841,341$ |
| Investments | $4,966,498,621$ |  |
|  | $19,897,257,327$ |  |
|  |  |  |

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION

STATEMENTS OF INCOME
(With Comparative Figures for September 30, 2007)

|  | January to September |  | July to September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| INTEREST INCOME |  |  |  |  |
| Loans and receivables | 1,148,748,180 | 1,222,685,541 | 407,764,480 | 392,610,530 |
| Trading and investment securities | 149,966,616 | 197,584,200 | 51,007,427 | 67,511,147 |
| Interbank loans receivable | 55,164,373 | 265,569,013 | 28,402,211 | 48,163,845 |
| Deposits with other banks and others | 45,609,094 | 82,021,270 | 17,614,153 | 20,057,659 |
|  | 1,399,488,264 | 1,767,860,024 | 504,788,272 | 528,343,182 |
| INTEREST EXPENSE |  |  |  |  |
| Deposit liabilities | 379,267,425 | 620,112,666 | 144,690,976 | 182,509,349 |
| Bills payable and other borrowings and others | 26,631,851 | 74,099,415 | 8,628,272 | 17,583,849 |
|  | 405,899,276 | 694,212,081 | 153,319,248 | 200,093,199 |
| NET INTEREST INCOME | 993,588,988 | 1,073,647,943 | 351,469,024 | 328,249,984 |
| Service charges, handling fees and commission income | 72,942,186 | 89,294,234 | 25,082,239 | 28,406,322 |
| Trading and securities gain - net | $(33,053,744)$ | 22,915,163 | 28,836,992 | 43,259,515 |
| Foreign exchange gain - net | 71,129,092 | 40,111,812 | 22,206,516 | 24,579,731 |
| Miscellaneous - net | 44,371,482 | 45,992,800 | 23,497,739 | 45,967,168 |
| TOTAL OPERATING INCOME | 1,148,978,003 | 1,271,961,953 | 451,092,510 | 470,462,719 |
| Provision for (recovery from) impairment and credit losses | 179,511,975 | 268,770,850 | 27,917,066 | 139,547,575 |
| Compensation and fringe benefits | 334,165,736 | 365,830,068 | 92,099,221 | 117,865,562 |
| Occupancy and other equipment-related costs | 208,905,900 | 223,315,745 | 65,759,186 | 79,785,966 |
| Taxes, licenses and documentary stamps used | 95,454,228 | 133,789,691 | 34,355,594 | 38,021,287 |
| Depreciation and amortization | 45,467,407 | 49,603,132 | 14,228,805 | 16,579,659 |
| Insurance | 20,300,131 | 32,436,371 | 1,639,010 | 9,639,853 |
| Amortization of software license | 18,633,525 | 22,903,269 | 5,886,021 | 7,892,613 |
| Miscellaneous | 131,565,086 | 96,968,287 | 72,530,962 | 31,798,107 |
| TOTAL OPERATING EXPENSES | 1,034,003,988 | 1,193,617,413 | 314,415,865 | 441,130,622 |
| INCOME BEFORE INCOME TAX | 114,974,014 | 78,344,539 | 136,676,644 | 29,332,097 |
| PROVISION FOR INCOME TAX | 59,698,853 | 15,349,864 | 16,247,619 | 21,120,993 |
| NET INCOME | 55,275,161 | 62,994,675 | 120,429,025 | 8,211,103 |
| Basic/Diluted Earnings Per Share * | 0.22 | 0.29 | 0.49 | 0.04 |

* Net income/ weighted average number of outstanding common shares $(247,968,731)$.


## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION

## STATEMENTS OF CHANGES IN EQUITY

$\left.\begin{array}{lrlrl} & & \begin{array}{c}\text { Net Unrealized } \\ \text { Gain on } \\ \text { Available-for- } \\ \text { Sale }\end{array} \\ \text { Investments } \\ \text { Total }\end{array}\right)$


## Notes to Financial Statements Required Under SRC Rule 68.1

1. Diluted Earnings per share as of September 30, 2008 P0.22.
2. The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the Philippines. The Bank's financial statements as of September 30, 2008 are prepared in accordance with new Philippine Financial Reporting Standards (PFRS).
a) The same accounting policies and methods of computation are followed in these interim financial statements as compared with the most recent annual financial statements.
b) Seasonal or cyclical events and/or conditions do not affect the interim operations of the bank.
c) Trading Loss as of September 30, 2008 amounted to Php33M, which is $244 \%$ lower as compared to the same period last year.
d) There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
e) There are no issuances, repurchases, and repayments of debt and equity securities.
f) There are no cash dividends paid separately for ordinary shares and other shares.
g) Segment information for the period ended September 30, 2008 and 2007 are as follows:

|  | TREASURY AND FINANCIAL INST |  | CORPORATE <br> BANKING GRP |  | RETAIL BANKING GROUP |  | OTHERS |  | BANKWIDE TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| Results of operations (in Php '000s) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 8,701 | 119,612 | 191,928 | 259,922 | 768,592 | 678,214 | 24,368 | 15,900 | 993,589 | 1,073,648 |
| Non-interest income | 36,536 | 62,806 | 11,240 | 43,102 | 106,357 | 88,595 | 1,257 | 3,812 | 155,389 | 198,314 |
| Total revenue | 45,236 | 182,417 | 203,167 | 303,024 | 874,949 | 766,809 | 25,625 | 19,712 | 1,148,978 | 1,271,962 |
| Noninterest expense | 84,747 | 107,909 | 36,439 | 176,085 | 582,347 | 521,138 | 330,471 | 388,486 | 1,034,004 | 1,193,617 |
| Income (loss) before income tax expense | $(39,511)$ | 74,509 | 166,728 | 126,939 | 292,602 | 245,671 | $(304,846)$ | $(368,774)$ | 114,974 | 78,345 |
| Income tax expense (benefit) | 14,573 | 25,003 | 74,813 | 14,888 | $(41,137)$ | $(26,135)$ | 11,450 | 1,594 | 59,699 | 15,350 |
| Net income | $(54,084)$ | 49,506 | 91,916 | 112,051 | 333,739 | 271,806 | $(316,296)$ | $(370,368)$ | 55,275 | 62,995 |
| YTD Average ( in Php millions) |  |  |  |  |  |  |  |  |  |  |
| Total assets | 5,384 | 10,618 | 7,249 | 8,019 | 8,291 | 8,112 | 1,098 | 1,057 | 22,023 | 27,806 |
| Total liabilities | 5,150 | 8,117 | 3,453 | 5,139 | 7,916 | 9,405 | 629 | 330 | 17,148 | 22,991 |

h) There are no material events subsequent to the end of the interim period that has not been reflected in the financial statements.
i) There are no changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructuring and discontinuing operations.
j) Summary of the Bank's commitments and contingent liabilities:

|  | As of September 30, 2008 | As of December 31, 2007 |
| :--- | ---: | ---: |
| Trust department |  |  |
| Investment management accounts | $4,803,359,224.78$ | $6,881,608,205.22$ |
| Trust and other fiduciary accounts | $965,257,417.63$ | $895,322,100.59$ |
|  | $5,768,616,642.41$ |  |
| Forward Securities Purchased |  | - |
| Forward Securities Sold | $464,346,218.99$ | - |
| Inward Bills for collection | $52,545,734.06$ |  |
| Unused commercial letters of credit | $1,297,298,250.72$ | $761,758,351.79$ |
| Outstanding Guarantees | $120,201,998.75$ | $112,531,458.23$ |
| Traveller's check unsold | $162,591,136.68$ | $6,628,937.65$ |
| Outward bills for collection | $1,035,100.00$ | $908,160.00$ |
| Others | $16,264,299.33$ | $1,179,862.69$ |
|  | $27,692,226.43$ | $6,161,658.35$ |

k) There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.
l) Certain accounts in the September 30, 2007 financial statements have been reclassified to conform with the September 30, 2008 financial statements

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{|l}
\hline CHINATRUST (PHILS.) COMMERCIAL BANK \\
Aging of Loans and Receivables \\
As of September 30, 2008 \\
Type of Accounts Receivable
\end{tabular} \& Total \& 1 Month \& 2-3 Mos. \& 4-6 Mos. \& 7 to 11 Mos. \& 1.2 Years \& 3.5 Years \& 5 Years \& \[
\begin{gathered}
\text { Past due } \\
\text { accounts \& titems } \\
\text { in Litigation }
\end{gathered}
\] \\
\hline a) Trade Receivables \& \& \& \& \& \& \& \& \& \\
\hline 1) CLIB-PESO USD \& 126,544,521 \& 53,539,159 \& \& \& \& - \& - \& - \& 73,005,362 \\
\hline 2) \({ }^{\text {2) }}\) DBTR IBTR-PESO \& 220,231,221 \& 60,840,861 \& 15,656,891 \& 29,283,827 \& - \& - \& - \& - \& 114,449,643 \\
\hline 3) IBTR- PESO \& 441,005,900 \& 10,385,420 \& 389,215,646 \& 22,352,051 \& 349,584,535 \& - \& - \& - \& 19,052,783 \\
\hline 5) Clau \& 31,898,811 \& 12,040,197 \& 5,815,380 \& 14,043,234 \& - \& . \& . \& \& \\
\hline 6) EBP \& 3,109,278 \& 3,109,278 \& \& \& \& \& \& \& \\
\hline Subtotal \& 1,342,724,340 \& 145,863,912 \& 531,524,221 \& 68,452,569 \& 349,584,535 \& . \& . \& - \& 247,299,103 \\
\hline Less: Allow. For Doubtful Acct. \& 77,931,189 \& \& \& \& \& \& \& \& \\
\hline Net Trade Receivable \& 1,264,793,151 \& 145,863,912 \& 531,524,221 \& 68,452,569 \& 349,584,535 \& \& . \& . \& 247,299,103 \\
\hline \multicolumn{10}{|l|}{b) Non - Trade Receivables} \\
\hline 1 TIME LOAN - BSP-REDISCOUNTING \& - \& \& \& - \& - \& - \& - \& \& \\
\hline 2 BILLS DISCOUNTED-REG-CLEAN \& 136,346,546 \& 136,346,546 \& - \& - \& - \& - \& - \& - \& \\
\hline 3 BILLS DISCOUNTED-REG-HO DEP \& 101,014,861 \& 19,170,000 \& 66,128,163 \& 9,891,884 \& 5,824,815 \& - \& - \& - \& \\
\hline 4 BILLS DISCOUNTED - REG-RM/CM/OT \& 351,852 \& \& \& \& \& \& 351,852 \& - \& \\
\hline 5 BILLS DISCOUNTED-CHK DISC-CLEAN \& 62,098,152 \& 56,243,700 \& 5,854,452 \& - \& -00909 \& \& - \& - \& \\
\hline 6 TIME LOAN - ST CLEAN \& 1,290,289,762 \& 940,194,454 \& 70,339,725 \& 119,051,500 \& 160,704,084 \& - - \& - \& - \& \\
\hline 7 TIME LOAN - SALARY LOAN \& 2,837,273,739 \& 429,763,403 \& 372,683,239 \& 534,080,772 \& 570,557,010 \& 886,972,978 \& 43,216,336 \& \& \\
\hline 8 TIME LOAN - ST - HOLD-OUT DEP \& 114,251,873 \& 7,179,833 \& 33,353,269 \& 29,416,960 \& 44,301,810 \& \& 237 \& 818 \& \\
\hline 9 TIME LOAN - CTS \& 178,054,075 \& \& \& -72500 \& 8,441,109 \& 51,081,911 \& 104,048,237 \& 14,482,818 \& \\
\hline 10 TIME LOAN - ST - REM/CHM/OTHS \& 178,962,050 \& 37,650,000 \& 79,900,000 \& 6,725,000 \& 1,000,000 \& 12,557,050 \& 41,130,000 \& - \& \\
\hline 11
12 \& 133,581,872 \& 37,673,528 \& - \& - \& 20,914,639 \& 72,612,274 \& 2,381,431 \& - \& \\
\hline 12 TIME LOAN - MT - HOLD-OUT DEP
13 TIME LOAN - MT - REMICHM/OTHS \& 5,400,000 \& 5,400,000 \& - \& - \& - \& \& \& - \& \\
\hline 13 TIME LOAN - MT - REM/CHM/OTHS \& \(163,149,119\)
\(248,253,102\) \& 700,000
358,100 \& 254,647 \& - \& \(:\) \& \(16,250,000\)
\(5,890,355\) \& \(146,199,119\)
\(241,750,000\) \& - \& \\
\hline 15 TIME LOAN - Mortage manager \& 1,647,988,290 \& 195,014,028 \& 190,517,194 \& 297,142,314 \& 379,298,227 \& 396,340,681 \& 189,675,845 \& - \& \\
\hline 16 TL-DREAM LOAN-CASHBACK \& 75,669,967 \& \& - \& - \& - \& - \& 37,160,858 \& 38,509,109 \& \\
\hline 17 TIMELOAN-LT-REM/CHM/OTHS \& 30,325,280 \& \& \& \& \& 12,725,280 \& 1,600,000 \& 16,000,000 \& \\
\hline 18 TIME LOAN - LT - HOLD-OUT DEP \& 79,050,000 \& 79,050,000 \& \& \& \& \& \& \& \\
\hline 19 TIME LOAN - DREAM HOME LOAN \& 106,534,888 \& \& - \& - \& 1,087,311 \& 1,143,652 \& 51,156,504 \& 53,147,421 \& \\
\hline 20 TIME LOAN - DHL - FIVE@ZERO
21 \& 161,388,169 \& - \& - \& - \& - \& - \& 2,003,373 \& 159,384,796 \& \\
\hline 21
22
22
LPECIAL \(\&\) - \& \(75,000,000\)
\(3,000,000\) \& - \& 2,000,000 \& 1,000,000 \& - \& - \& 75,000,000 \& - \& \\
\hline 23 L\&D-DOSRI-TL-MT-RM/CM/OTH \& , \& \& \& \& - \& - \& - \& - \& \\
\hline 24 OFFICERS AND STAFF LOANS \& 15,928,597 \& 1,861,966 \& 1,580,999 \& 2,636,261 \& 2,674,779 \& 4,333,729 \& 2,840,862 \& - \& \\
\hline 25
26 L\&D-FX-RES-HO DEP
26 L\&D-FX-RES-CLEAN \& \& \& \& \& \& \& - \& - \& \\
\hline 26 L\&D-FX-RES-CLEAN
27 L\&D-FX-NRES-CLEAN \& \[
\begin{aligned}
\& 2,838,570,815 \\
\& 2,200,058,000
\end{aligned}
\] \& \(157,140,387.12\)
\(845,018,000\) \& \[
\begin{gathered}
924,776,974.15 \\
1,053,920,000
\end{gathered}
\] \& \(359,382,850.61\)
\(65,870,000\) \& \(637,527,500.00\)
\(235,250,000\) \& 759,743,103.57 \& - \& \(:\) \& \\
\hline 28 L\&D-FX-RES-REM/CHM/OTH \& 87,755,379 \& \& \& 63,517,500 \& \& 24,237,879 \& - \& - \& \\
\hline 29 BILLS DISCOUNTED - PAST DUE \& 2,087,603 \& \& \& \& \& \& \& \& 2,087,603 \\
\hline 30 PD-L\&D-DOM-TL-ST \& 93,352,619 \& \& \& \& \& \& \& \& 93,352,619 \\
\hline 31
32 PD - SALARY LOAN

P \& $1,040,373,533$
$156,553,888$ \& \& \& \& \& \& \& \& 1,040,373,533 <br>
\hline 33 PD-L\&D-DOM-TL-LT \& 156,53, 83 \& \& \& \& \& \& \& \& 156,553,88 <br>
\hline 34 PD- DREAM HOME LOAN \& 11,644,698 \& \& \& \& \& \& \& \& 11,644,698 <br>
\hline 35 PD-L\&D-DOM-TL-RE-HFC \& 14,506,434 \& \& \& \& \& \& \& \& 14,506,434 <br>
\hline 36 PD-L\&D-FX-RES-NDOSRI \& 13,293,648 \& \& \& \& \& \& \& \& 13,293,648 <br>
\hline 37 PAST DUE-MORTGAGE MGR
38
ITL-L\&D-DOM-NDOSRI \& $114,276,147$
$16,457,253$ \& \& \& \& \& \& \& \& $114,276,147$
$16,457,253$ <br>
\hline 39 ITL-MORTGAGE MGR \& - \& \& \& \& \& \& \& \& <br>
\hline 40 ITL- DREAM HOME LOAN \& - \& \& \& \& \& \& \& \& <br>
\hline 41 RESTRUC LOANS - DOM - NDOSRI \& 49,466,916 \& \& 418,642 \& 2,510,082 \& - \& - \& 46,538,192 \& - \& <br>
\hline 42 PD-RESTRUC LOANS - FX-RES-NDOSRI
43 PD-RESTRUC LOAN-DOM - NDOSRI \& 11,220,284 \& \& \& \& \& \& \& \& 11,220,284 <br>
\hline 44 ITL-RESTRUCT-RES - NDOSRI \& 1,210,484 \& \& \& \& \& \& \& \& 1,210,484 <br>
\hline 45 DBP-CLEAN - NDOSRI \& 378,423,674 \& 378,423,674 \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline Subtotal \& 14,673,163,569 \& 3,327,187,621 \& 2,801,727,303 \& 1,491,225,124 \& 2,067,581,284 \& 2,243,888,892 \& 985,052,610 \& 281,524,144 \& 1,474,976,591 <br>
\hline Add: Unamortized Transaction cost \& 51,903,671 \& \& \& \& \& \& \& \& <br>
\hline Less: Allow. For Doubtful Acct. \& 1,223,557,454 \& \& \& \& \& \& \& \& <br>
\hline Net Non - Trade Receivable \& 13,501,509,787 \& 3,327,187,621 \& 2,801,727,303 \& 1,491,225,124 \& 2,067,581,284 \& 2,243,888,892 \& 985,052,610 \& 281,524,144 \& 1,474,976,591 <br>
\hline Accounts Receivables \& 615,160,789 \& \& \& \& \& \& \& \& <br>
\hline Accrued Interest Receivables \& 287,994,238 \& \& \& \& \& \& \& \& <br>
\hline Unqouted Debt Securities \& 1,627,153,452 \& \& \& \& \& \& \& \& <br>
\hline Dividends Receivable \& 4,278,630 \& \& \& \& \& \& \& \& <br>
\hline \& 2,534,587,109 \& \& \& \& \& \& \& \& <br>
\hline Less: Allowance for impairment \& 127,205,872 \& \& \& \& \& \& \& \& <br>
\hline \& 2,407,381,237 \& \& \& \& \& \& \& \& <br>
\hline Net Receivables ( $\mathrm{a}+\mathrm{b}$ ) \& 17,173,684,175 \& \& \& \& \& \& \& \& <br>
\hline Less: Unearned Interest and Discounts \& 93,450,726 \& \& \& \& \& \& \& \& <br>
\hline \& 17,088,233,450 \& \& \& \& \& \& \& \& <br>
\hline Notes: If the Company's collection period does the proposed collection period in this sch \& the above schedule a changed to appropriate \& nd revision is necessar ly reflect the Company \& to make the sche 's actual collection \& dule not misleading, period. \& \& \& \& \& <br>
\hline
\end{tabular}

