# CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORP. 

Sixteenth to Nineteenth Floors, Fort Legend Towers,
$31^{\text {st }}$ St. corner $3^{\text {rd }}$ Avenue, Bonifacio Global City, Taguig City
(Company's Full Name)

988-9287
(Telephone Number)

2011 December 31
(Fiscal Year Ending)
(Month \& Day)

## SEC FORM 17-Q

Quarterly Report
Form Type

Amendment Designation
(If Applicable)

September 30, 2011
Period Ended Date

## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17- Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended September 30, 2011
2. Commission identification number AS095-008814A
3. BIR Tax Identification No. 004-665-166
4. Exact name of registrant as specified in its charter Chinatrust (Philippines) Commercial Bank Corporation
5. Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code $\square$ (SEC Use Only)
7. Address of registrant's principal office

Sixteenth to Nineteenth Floors, Fort Legend Towers, 1634
31st St. corner 3rd Avenue, Bonifacio Global City, Taguig City
8. Registrant's telephone number, including area code
(02) 988-9287
9. Former name, former address and former fiscal year, if changed since last report

Not applicable
10. Securities registered pursuant to Sections 4 and 8 of the RSA

> | Number of shares common |
| :--- |
| stock outstanding and amount |
| of debt outstanding |

Common

> ㅇ10.00 par value

247,968,731 shares
ㄹ2,479,687,310
11. Are any or all of the securities listed on a Stock Exchange?
11. Are any or all of the securities listed on a Stock Exchange?
Yes [/] No [ ]

## Stock Exchange

Philippine Stock Exchange

## Classes of Securities

Common Stocks
12. Indicate by check mark whether the registrant:
(a) Has filed all reports required by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

Yes [/] No [ ]
(b) has been subject to such filing requirements for the past 90 days.
Yes [/] No [ ]

## Item 1. Financial Statements

> (Refer to Attached Financial Statements)

## Item 2. Management Discussion and Analysis of Financial Condition and Results of Operation

Chinatrust's pre-tax income for the nine-months ending September 30, 2011 posted an $8 \%$ growth to Php544M as compared to the same period last year of Php503M while net income after tax stood at Php341M. This translates to an ROE and ROA of $7.59 \%$ and $1.94 \%$, respectively. Increase in trading gains on securities of $21 \%$ from Php227M last year to Php275M this year contributed to the higher net income before tax partly offset by a decrease in net interest income on account of lower average volume of loans and lower commission earned from credit related transactions. However, interest expenses on deposit liabilities slid by $42 \%$ as the Bank's low-cost deposits average daily balance (ADB) rose by 6.6\% to Php7.3B from Php7.1B in the same period of 2010. This enabled the Bank to lower its average cost of funds to $0.75 \%$ per annum from last year's $0.99 \%$ per annum.

Provisions for impairment improved by 63\% or Php139M lower than last year due to reversals of specific impairment due to full settlement of loan accounts and improvement in credit quality. Income Tax Provision increased by Php104M on account of the reversal of deferred income tax relating to the write-off of certain fully provided loan and receivable accounts.

Total resources stood at Php22.1B level, reflecting a 9\% decrease compared to December 2010 level. Total deposits as of September 30, 2011 amounted to Php14B, 15\% lower compared to 2010 year-end level of Php16.9B as funds were shifting to BSP's special deposit accounts (SDAs).

Non-performing loans (NPL) ratio as of September 30, 2011 stood at 1.61\% as compared to $1.66 \%$ as of December 2010. The Bank's capital adequacy ratio (CAR) remains high versus the industry at $28.66 \%$ as of September 30, 2011, better than year-end 2010 CAR of $25.33 \%$ and way above the regulatory requirement of 10\%.

## Key Financial Indicators

The following ratios are used to assess the performance of the Bank presented on a comparable basis:

|  | September 30, 2011 | September 30, 2010 |
| :--- | :---: | :---: |
| Return on Average Equity (ROE) | $7.59 \%$ | $9.57 \%$ |
| Return on Average Assets (ROA) | $1.94 \%$ | $2.14 \%$ |
| Cost-to-Income Ratio | $61.07 \%$ | $55.43 \%$ |


|  | September 30, 2011 | December 31, 2010 |
| :--- | :---: | :---: |
| Non-Performing Loan Ratio (NPL) | $1.61 \%$ | $1.66 \%$ |
| Non Performing Loan Cover | $42 \%$ | $48 \%$ |
| Capital Adequacy Ratio | $28.66 \%$ | $25.33 \%$ |

The manner by which the Bank calculates the above indicators is as follows:
> Return on Average Equity ---- Net Income divided by average total capital funds for the period indicated
> Return on Average Assets ---- Net Income divided by average total resources for the period indicated
> Cost to income ratio --- Total Operating expenses divided by the sum of net interest income plus other income
> Non-Performing Loan Ratio --- Total non-performing loans divided by gross Ioan portfolio
> Non-Performing Loan Cover --- Total allowance for probable loan losses divided by total non-performing loans
> Capital Adequacy Ratio --- Total capital divided by risk-weighted assets

## Additional Management Discussion and Analysis (for those with variances of more than 5\% September 30, 2011 vs. December 31, 2010)

## Balance Sheet -

Cash and Other Cash Item declined by 23\% from Php334M to Php256M on account of lower levels of cash in vault and in ATMs.

Due from Bangko Sentral ng Pilipinas dropped by 29\% from Php4.3B to Php3.0B brought about by lower loans to BSP under reverse repurchase (RRP) agreement.

Due from other banks increased by 44\% from Php615.1M to Php883.9M mainly due to higher levels of due from foreign banks.

Interbank term loans increased from Php2.6M to Php529M due to higher levels of foreign currency interbank loans.

Financial assets at FVPL increased by $114 \%$ due to the increase in the volume of both peso and foreign currency held-for-trading (HFT) - treasury notes. On the other hand, available for sale investments went down by $43 \%$ mainly attributable to lower volume of both peso and foreign currency available for sale securities.

Held-to-Maturity investments went up by $6 \%$ mainly due to higher peso held-tomaturity securities.

Loans and Receivables - net dropped by 12\% from Php16.1B to Php14.2B on account of corporate pay downs and settlements.

Investment Properties went up by $51 \%$ due to newly foreclosed properties for the period. Deferred Income Tax (DIT) declined by 30\% due to reversal of DIT in relation to the write-off of fully provided loans and receivables.

Other assets grew by 11\% owing to higher prepaid expenses and software licenses as compared last year partly offset by rent deposits.

Total deposits slid by 15\% from Php16.9B to Php14.3B attributable to the decrease in time deposits brought by the shift to the higher yielding special deposit accounts (SDAs) with BSP.

Bills payable rose by $15 \%$ from Php570M to Php655.8M on account of increase in foreign currency interbank borrowings.

Outstanding Acceptances decreased by $97 \%$ due to the lower volume of foreign currency acceptances. Also, Manager's Checks went down by 12\% from Php32.1M to Php29.7M.

Accrued Interest, Taxes, and Other Expenses decreased by 12\% due to lower accrued interest payable this year as compared last year. On the other hand, Accrued Income Tax Payable increased by 183\%.

## Income Statement (variance analysis for September 30, 2011 vs. September 30, 2010)

Interest income on loans and receivables went down by 12.4\% compared last year due to the lower average volume of peso earning loans.

Interest income on deposits with other banks went down by $61.1 \%$ mainly attributable to lower average volume on due from BSP.

Interest income on interbank loans went up by 194.2\% due to the increase in the average volume of both peso and foreign currency interbank loans receivable.

Interest expense on deposits declined by 42.23\% from Php303.13M to Php175.11M mainly owing to lower average volume of both peso and foreign currency high cost deposits while interest expense on borrowings posted a $41.19 \%$ increase from Php3.8M to Php5.3M mainly due to increase in average volume of foreign currency bills payable.

Service charges and commission income amounted to Php129.6M, 5.17\% lower as compared last year due to lower commission earned from credit related transactions. On the other hand, trading gain posted a $20.88 \%$ to $\operatorname{Php} 275 \mathrm{M}$ this year as compared last year and partly offset by lower foreign exchange gains of Php18M from Php50.1M last year. Miscellaneous income as of September 30, 2011 totaled Php37.8M, a 30.8\% increase as compared to the same period last year attributable to higher trust and ATM fee income.

Compensation and fringe benefits as of September 30, 2011 totaled Php436.7M reflecting a $22 \%$ increase as compared to the same period last year. Occupancy and other equipment - related costs decreased by $6.87 \%$ year on year mainly contributed by lower expenses on rent - bank premises and was offset by higher depreciation and amortization of 29.51\% owing to the relocation of Head Office premises last 2nd half of 2010.

Provision for impairment and credit losses as of September 30, 2011 totaled Php81M, reflecting 63.19\% improvement versus same period last year due to the fair value gains from foreclosed assets of Php31.1M.

Taxes, licenses, and documentary stamps used (DST) is lower by $7.1 \%$ this year as compared last year brought about by lower DST due to lower high cost peso deposit volume.

Amortization of software licenses went up by 55.95\% from Php12.6M to Php20M due to depreciation of new software licenses acquired in the latter part of 2010.

Furthermore, Income Tax Provision increased by 105.76\% caused by the reversal of deferred income tax relating to written off loan and receivable accounts.

## Material Events and Uncertainties:

There are no known trends, demand, commitments, events or uncertainties that will have material impact on the Bank's liquidity. There are also no known material commitments for capital expenditures as of reporting date. There are no known trends, events, uncertainties that had or reasonably expected to have a material favorable or unfavorable impact on income from continuing operations. There are no significant elements of income or loss that did not arise from the banks continuing operations. Likewise, there are no seasonal aspects that had material effect on the financial condition or results of operations.

There are no known events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation. Also, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Bank with unconsolidated entities or other persons created as of the reporting date.

## PART II - OTHER INFORMATION

(none)

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant had duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Issuer <br> Chinatrust (Philippines) Commercial Bank Corporation

Signature (Title)

Date

Signature (Title)

Date

MR. ANDREP. PAYAWAL
First Vice President of m
Finance and Corporate Affairs Group
October 28, 2011


ATTY. MARITES, PARILLA-ELBINIAS
Corpgrate Information Officer
October 28, 2011

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION STATEMENT OF CONDITION

(With Comparative Figures for December 31, 2010)
(in Php)
September 30, 2011
December 31, 2010

|  | (Unaudited) | (Audited) |
| :---: | :---: | :---: |
| RESOURCES |  |  |
| Cash and Other Cash Items | 256,503,101 | 334,084,617 |
| Due from Bangko Sentral ng Pilipinas | 3,043,796,954 | 4,262,903,803 |
| Due from Other Banks | 883,939,410 | 615,146,557 |
| Interbank Loans Receivable | 529,031,235 | 2,640,002 |
| Financial Assets at Fair Value through Profit or Loss | 1,443,325,079 | 675,479,270 |
| Available-for-Sale Investments | 777,517,599 | 1,370,939,919 |
| Held-to-Maturity Investments | 271,307,844 | 255,357,743 |
| Loans and Receivables - net | 14,248,871,352 | 16,113,468,432 |
| Property and Equipment - net | 244,303,744 | 249,755,844 |
| Investment Properties | 4,367,755 | 2,884,173 |
| Deferred Income Tax | 251,202,561 | 361,163,908 |
| Other Resources - net | 193,964,965 | 174,754,649 |
|  | 22,148,131,600 | 24,418,578,917 |
| LIABILITIES AND CAPITAL FUNDS |  |  |
| Liabilities |  |  |
| Deposit Liabilities |  |  |
| Demand | 4,768,820,617 | 4,849,431,949 |
| Savings | 2,194,349,223 | 2,434,664,132 |
| Time | 7,327,619,944 | 9,623,650,234 |
|  | 14,290,789,784 | 16,907,746,315 |
| Bills Payable | 655,800,000 | 569,920,000 |
| Outstanding Acceptances | 581,011 | 17,247,342 |
| Manager's Checks | 29,743,214 | 32,062,964 |
| Accrued Interest, Taxes and Other Expenses | 236,598,606 | 268,744,697 |
| Income Tax Payable | 10,715,613 | 3,781,474 |
| Other Liabilities | 853,000,313 | 875,982,380 |
|  | 16,077,228,541 | 18,675,485,172 |
| Capital Funds |  |  |
| Common Stock | 2,479,687,310 | 2,479,687,310 |
| Additional Paid-in Capital | 53,513,675 | 53,513,675 |
| Surplus | 3,571,585,452 | 3,230,548,188 |
| Cumulative FX Translation Adjustment | $(8,274,138)$ | $(15,029,477)$ |
| Net Unrealized Gain (Loss) on Available-for-Sale |  |  |
| Investments | $(25,609,240)$ | $(5,625,951)$ |
|  | 6,070,903,059 | 5,743,093,745 |
|  | 22,148,131,600 | 24,418,578,917 |

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION

STATEMENTS OF INCOME
(With Comparative Figures for September 30, 2010)
(in Php)

|  | uary to September |  | July to September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| INTEREST INCOME |  |  |  |  |
| Loans and receivables | 1,134,313,061 | 1,294,667,964 | 374,294,871 | 412,645,531 |
| Trading and investment securities | 138,809,515 | 134,034,796 | 46,409,210 | 39,344,436 |
| Deposits with other banks and others | 15,437,030 | 39,682,246 | 5,159,117 | 12,840,652 |
| Interbank loans receivable | 25,087,133 | 8,526,761 | 9,086,871 | 4,554,346 |
|  | 1,313,646,738 | 1,476,911,767 | 434,950,070 | 469,384,966 |
| INTEREST EXPENSE |  |  |  |  |
| Deposit liabilities | 175,111,822 | 303,132,600 | 50,692,209 | 97,071,074 |
| Bills payable and other borrowings and others | 5,309,594 | 3,760,569 | 1,655,931 | 727,112 |
|  | 180,421,416 | 306,893,169 | 52,348,140 | 97,798,187 |
| NET INTEREST INCOME | 1,133,225,322 | 1,170,018,598 | 382,601,930 | 371,586,779 |
| Service charges, handling fees and commission income | 129,614,460 | 136,675,008 | 45,478,151 | 48,556,998 |
| Trading and securities gain - net | 275,033,180 | 227,529,081 | 177,030,165 | 158,068,619 |
| Foreign exchange gain - net | 17,953,981 | 50,125,673 | $(19,844,608)$ | $(12,498,578)$ |
| Miscellaneous - net | 49,388,454 | 37,759,368 | 21,218,451 | 17,873,022 |
| TOTAL OPERATING INCOME | 1,605,215,397 | 1,622,107,727 | 606,484,090 | 583,586,840 |
| Compensation and fringe benefits | 436,712,838 | 357,928,349 | 157,126,598 | 121,147,304 |
| Occupancy and other equipment-related costs | 228,721,578 | 245,601,673 | 80,467,177 | 81,899,133 |
| Provision for (recovery from) impairment and credit losses | 80,985,232 | 220,025,735 | 38,601,012 | 79,431,029 |
| Taxes, licenses and documentary stamps used | 101,036,247 | 108,727,173 | 38,537,480 | 39,573,269 |
| Depreciation and amortization | 64,977,264 | 50,171,243 | 21,997,204 | 18,220,164 |
| Insurance | 31,861,906 | 31,213,564 | 9,552,623 | 10,611,396 |
| Amortization of software license | 19,659,125 | 12,605,938 | 6,938,354 | 4,226,676 |
| Miscellaneous | 97,340,316 | 92,903,175 | 33,351,460 | 40,843,702 |
| TOTAL OPERATING EXPENSES | 1,061,294,505 | 1,119,176,850 | 386,571,909 | 395,952,674 |
| INCOME BEFORE INCOME TAX | 543,920,892 | 502,930,877 | 219,912,181 | 187,634,166 |
| PROVISION FOR INCOME TAX | 202,883,628 | 98,600,807 | 134,344,441 | 85,563,355 |
| NET INCOME | 341,037,264 | 404,330,070 | 85,567,740 | 102,070,810 |
| Basic/Diluted Earnings Per Share* | 1.38 | 1.63 | 0.35 | 0.41 |

[^0]CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION
STATEMENTS OF COMPREHENSIVE INCOME
(With Comparative Figures for September 30, 2010)
(in Php)

|  | January to September |  | July to September |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| NET INCOME | 341,037,264 | 404,330,070 | 85,567,740 | 102,070,810 |
| OTHER COMPREHENSIVE INCOME (LOSS) Net Fair Value Change on Available-for-Sale |  |  |  |  |
| Investments | $(19,983,289)$ | 47,573,031 | (10,135,218) | 36,573,172 |
| Cumulative Translation Adjustment | 6,755,339 | - | 4,806,466 | - |
|  | (13,227,950) | 47,573,031 | (5,328,752) | 36,573,172 |
| TOTAL COMPREHENSIVE INCOME (LOSS), NET OF TAX | 327,809,314 | 451,903,101 | 80,238,988 | 138,643,982 |

CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION STATEMENTS OF CHANGES IN EQUITY

## (in Php)

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Balance at December 31, 2010 \& $\begin{array}{r}\text { Common Stock } \\ \\ \hline 2,479,687,310\end{array}$ \& Additional Paidin Capital
53,513,675 \& Surplus

3,230,548,188 \& | Cumulative |
| :--- |
| Translation Adjustments |
| $(15,029,477)$ | \& Net Unrealized

Gain on Available-
for-Sale
Investments
$(5,625,951)$ \& Total
5,743,093,744 <br>
\hline Net income for the year \& \& - \& 341,037,264 \& - \& \& 341,037,264 <br>
\hline Cumulative Translation Adjustments \& - \& - \& - \& 6,755,339 \& - \& 6,755,339 <br>
\hline Net unrealized gain on available-for-sale (AFS) investments \& - \& - \& - \& - \& $(19,983,289)$ \& $(19,983,289)$ <br>
\hline Total Comprehensive Income for the year \& - \& - \& 341,037,264 \& 6,755,339 \& $(19,983,289)$ \& 327,809,314 <br>
\hline Balance at September 30, 2011 \& 2,479,687,310 \& 53,513,675 \& 3,571,585,452 \& (8,274,139) \& (25,609,240) \& 6,070,903,058 <br>
\hline Balance at December 31, 2009 (as restated) \& 2,479,687,310 \& 53,513,675 \& 2,820,570,213 \& $(6,442,775)$ \& $(4,090,772)$ \& 5,343,237,652 <br>
\hline Net income for the year \& - \& - \& 404,330,070 \& \& \& 404,330,070 <br>

\hline | Cumulative Translation Adjustments |
| :--- |
| Net unrealized gain on available-for-sale (AFS) investments | \& - \& - \& - \& \& 47,573,031 \& 47,573,031 <br>

\hline Total Comprehensive Income for the year \& - \& - \& 404,330,070 \& \& 47,573,031 \& 451,903,101 <br>
\hline Balance at September 30, 2010 \& 2,479,687,310 \& 53,513,675 \& 3,224,900,283 \& (6,442,775) \& 43,482,260 \& 5,795,140,753 <br>
\hline Balance at December 31, 2009 (as restated) \& 2,479,687,310 \& 53,513,675 \& 2,820,570,213 \& $(6,442,775)$ \& $(4,090,772)$ \& 5,343,237,652 <br>
\hline Net income for the year \& \& - \& 409,977,974 \& - \& - \& 409,977,974 <br>
\hline Cumulative Translation Adjustments \& - \& - \& - \& $(8,586,702)$ \& - \& $(8,586,702)$ <br>
\hline Net unrealized gain on available-for-sale (AFS) investments \& - \& - \& - \& \& $(1,535,179)$ \& $(1,535,179)$ <br>
\hline Total Comprehensive Income for the year \& - \& - \& 409,977,974 \& (8,586,702) \& $(1,535,179)$ \& 399,856,093 <br>
\hline Balance at December 31, 2010 \& 2,479,687,310 \& 53,513,675 \& 3,230,548,188 \& $(15,029,477)$ \& (5,625,951) \& 5,743,093,744 <br>
\hline
\end{tabular}

(in Php)

|  | For the nine-month ended September 30 |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Income before income tax | 543,920,892 | 502,930,877 |
| Adjustments for: |  |  |
| Provision for (recovery from) impairment and credit losses | 80,985,232 | 220,025,735 |
| Depreciation and amortization | 64,977,264 | 50,171,243 |
| Amortization of computer software | 19,659,125 | 12,605,938 |
| Amortization of deferred charges | 170,708 | 170,708 |
| (Gain) / loss on sale of property and equipment | $(394,036)$ | 6,035,327 |
| Changes in operating assets and liabilities: |  |  |
| Decrease (increase) in: |  |  |
| Financial assets at fair value through profit and loss | (767,845,810) | $(637,400,855)$ |
| Loans and Receivables | 1,783,611,849 | (760,473,663) |
| Interbank loans receivable | - | - |
| Other assets | $(39,040,149)$ | $(28,119,968)$ |
| Increase (decrease) in: |  |  |
| Deposit liabilites | (2,616,956,531) | (349,389,866) |
| Manager's checks | $(2,319,750)$ | $(1,167,654)$ |
| Accrued interest and other expenses | $(32,146,091)$ | $(33,045,305)$ |
| Other liabilities | $(22,982,067)$ | $(19,563,335)$ |
| Net cash generated from (used in) operations | $(988,359,365)$ | $(1,037,220,817)$ |
| Income taxes paid | $(85,988,142)$ | $(74,928,891)$ |
| Net cash provided by (used in) operating activities | $(1,074,347,507)$ | (1,112,149,709) |


| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| :--- | :---: | ---: |
| Decrease (increase) in: |  |  |
| $\quad$ Available-for-sale securities | $\mathbf{5 8 0 , 1 9 4 , 3 7 0}$ | $304,143,120$ |
| Investment in bonds and other debt instruments | $\mathbf{( 1 5 , 9 5 0 , 1 0 0 )}$ | $(43,445,380)$ |
| Investment in an associate | $\mathbf{( 6 5 , 0 3 8 , 1 2 0 )}$ | $(120,612,892)$ |
| Additions to property and equipment | $\mathbf{6 , 0 0 8 , 5 1 5}$ | $24,847,838$ |
| Proceeds from disposals of property and equipment | $\mathbf{( 1 , 5 8 5 , 1 0 4 )}$ | $(0)$ |
| Additions to investment properties | $\mathbf{5 0 3 , 6 2 9 , 5 6 0}$ | $164,932,686$ |
| Net cash provided by (used in) investing activities |  |  |

## CASH FLOWS FROM FINANCING ACTIVITIES

| Increase (decrease) in: |  |  |
| :---: | :---: | :---: |
| Bills payable | 85,880,000 | $(10,540,000)$ |
| Outstanding Acceptances | $(16,666,332)$ | (11,357,320) |
| Payment of dividends | - | - |
| Net cash provided by (used in) financing activities | 69,213,668 | $(21,897,320)$ |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | $(501,504,279)$ | $(969,114,343)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR |  |  |
| Cash and other cash items | 334,084,617 | 319,525,532 |
| Due from Bangko Sentral ng Pilipinas | 4,262,903,803 | 1,909,190,000 |
| Due from other banks | 615,146,557 | 1,855,613,683 |
| Interbank loans receivable | 2,640,002 | 2,979,000 |
| Total | 5,214,774,978 | 4,087,308,216 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR PER CASH FLOWS | 4,713,270,700 | 3,118,193,873 |
| CASH AND CASH EQUIVALENTS, END |  |  |
| Cash and other cash items | 256,503,101 | 238,827,909 |
| Due from Bangko Sentral ng Pilipinas | 3,043,796,954 | 2,319,407,532 |
| Due from other banks | 883,939,410 | 557,264,682 |
| Interbank loans receivable | 529,031,235 | 2,693,750 |
| Total | 4,713,270,700 | 3,118,193,873 |

OPERATIONAL CASH FLOWS FROM INTEREST

| Interest received | $\mathbf{1 , 3 5 7 , 2 6 0 , 6 1 7}$ | $1,531,703,178$ |
| :--- | ---: | ---: |
| Interest paid | $(233,191, \mathbf{4 2 3})$ | $(364,692,627)$ |
|  | $\mathbf{1 , 1 2 4 , 0 6 9 , 1 9 4}$ | $1,167,010,551$ |

## Notes to Financial Statements Required Under SRC Rule 68.1

1. Diluted Earnings per share as of September 30, 2011 Php1.38.
2. The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the Philippines. The Bank's financial statements as of September 30, 2011 are prepared in compliance with new Philippine Financial Reporting Standards (PFRS):
1) The same accounting policies and methods of computation are followed in these interim financial statements as compared with the most recent annual financial statements.
2) Seasonal or cyclical events and/or conditions do not significantly affect the interim operations of the bank.
3) Trading gains as of September 30, 2011 amounted to Php275M, compared to Php228M of the same period last year.
4) There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
5) There are no issuances, repurchases, and repayments of debt and equity securities.
6) There are no cash dividends paid separately for ordinary shares and other shares.
7) Segment information for the period ended September 30, 2011 and 2010 are as follows:

|  | TREASURY GROUP |  | CORPORATE BANKING |  | RETAIL BANKING |  | OTHERS |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| Results of operations (in thousands) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 279,395 | 230,390 | 150,609 | 157,395 | 703,311 | 782,150 | (90) | 83 | 1,133,225 | 1,170,019 |
| Non-interest income | 283,921 | 271,039 | 60,091 | 80,675 | 121,044 | 93,580 | 6,934 | 6,795 | 471,990 | 452,089 |
| Total revenue | 563,316 | 501,430 | 210,699 | 238,070 | 824,355 | 875,730 | 6,845 | 6,878 | 1,605,215 | 1,622,108 |
| Noninterest expense | 90,961 | 77,093 | 100,042 | 119,510 | 472,298 | 562,541 | 397,992 | 360,033 | 1,061,294 | 1,119,177 |
| Income (loss) before incoms | 1 472,355 | 424,336 | 110,657 | 118,560 | 352,057 | 313,189 | $(391,147)$ | $(353,155)$ | 543,921 | 502,931 |
| Income tax provision (benet | - 66,198 | 30,141 | 18,392 | 13,565 | 118,157 | 54,720 | 136 | 176 | 202,884 | 98,601 |
| Net income (loss) | 406,157 | 394,196 | 92,265 | 104,996 | 233,900 | 258,469 | $(391,284)$ | $(353,331)$ | 341,037 | 404,330 |
| YTD Average ( in Php millions) |  | - |  | - |  | - |  |  |  |  |
| Total assets | 4,204 | 3,522 | 9,444 | 10,722 | 8,645 | 9,777 | 764 | 986 | 23,056 | 25,007 |
| Total liabilities | 2,399 | 2,498 | 5,813 | 5,984 | 8,634 | 10,443 | 480 | 726 | 17,326 | 19,652 |

8) At the Regular Meeting of the Board of Directors held on 23 April 2010, the Board of Directors approved the restriction of the retained earnings for the following purposes:
i.) to meet the minimum capital requirement set by the Bangko Sentral Ng Pilipinas (BSP) to become a universal bank, and
ii.) to comply with the requirements of the Internal Capital Adequacy Assessment Process (ICAAP) pursuant to BSP Circular 639 which took effect on January 1, 2010.
9) On October 7, 2011, The Bank's Board of Directors has issued the following resolutions:
i) Resolved, that the Bank is hereby authorized to file a petition for voluntary delisting with the Philippine Stock Exchange (PSE), and to notify the Bangko Sentral ng Pilipinas (BSP) of such;
ii) Resolved, further, that the Bank is hereby authorized to purchase the outstanding shares through a tender offer in accordance with the rules of the PSE, subject to prior regulatory approval;
iii) Resolved, further, that the tender offer shall be set at a reasonable price in accordance with the valuation to be made by an independent third party duly accredited by the PSE;
iv) Resolved, lastly, that the Bank's President and CEO or any of his designates are hereby authorized to do such acts, and execute such documents necessary and incidental to implement the foregoing resolutions.

There are no material events subsequent to the end of the interim period that has not been reflected in the financial statements.
10)There are no changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and longterm investments, restructuring and discontinuing operations.
11)Summary of the Bank's commitments and contingent liabilities:

|  | As of September <br> $\mathbf{3 0 , 2 0 1 1}$ | As of December 31, |
| :--- | ---: | ---: |
| 2010 |  |  |
| Trust department |  |  |
| Investment management accounts | Php4,602,322,747 | Php2,798,394,865 |
| Trust and other fiduciary accounts | $767,670,674$ | $771,185,932$ |
|  | $5,369,993,421$ | $3,569,580,797$ |
|  |  |  |
| Forward Securities Purchased | Php762,961,710 | Php118,917,791 |
| Forward Securities Sold | $1,164,701,505$ | $40,800,312$ |
| Inward Bills for collection | $6,705,778$ | $2,542,166,781$ |
| Unused commercial letters of credit | $813,927,446$ | $384,411,307$ |
| Outstanding Guarantees | $44,338,075$ | $43,840,000$ |
| Outward bills for collection | 26,232 | $79,767,462$ |
| Others | $8,622,576$ | $1,153,449$ |

12)There are no other material contingencies and any other events or transactions that are material to an understanding of the current interim period.
3. After careful consideration of the result of its impact evaluation, the Bank has decided not to early adopt either PFRS 9 (2009) or PFRS 9 (2010) for its 2011 annual financial reporting. Therefore, the interim financial statements as at

September 30, 2011 do not reflect the impact of the said Standard. Also, the decision not to early adopt PFRS 9 is consistent with the Parent Bank's initiative to adopt IFRS 9 on its scheduled mandatory effective date.

The Bank shall conduct within the first half of 2012 another impact evaluation using the outstanding balances of financial statements as of December 31, 2011.

Once adopted, PFRS 9 will primarily affect the Bank's investment securities classified as Available-for-Sale (AFS) investments and Held-to-Maturity (HTM) investments. Under PAS 39, AFS investments are remeasured at fair value at every reporting period, with fair value changes lodged in Other Comprehensive Income in Equity. HTM investments are carried at amortized cost. Upon adoption of PFRS 9, these accounts will be reclassified according to the Bank's business models in managing its financial assets and contractual cash flow characteristics.



[^0]:    * Net income/ weighted average number of outstanding common shares $(247,968,731)$.

