# CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORP. 

Third Floor, Tower One, Ayala Triangle, Ayala Avenue corner Paseo De Roxas, Makati City (Company’s Full Name)

848-5519
(Telephone Number)

2008 December 31
(Fiscal Year Ending)
(Month \& Day)

## SEC FORM 17-Q

Quarterly Report
Form Type

Amendment Designation
(If Applicable)
$\frac{\text { March 31, } 2008}{\text { Period Ended Date }}$
(Secondary License Type and File Number)

## SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17- Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended March 31, 2008
2. Commission identification number AS095-008814
3. BIR Tax Identification No. 004-665-166
4. Exact name of registrant as specified in its charter

Chinatrust (Philippines) Commercial Bank Corporation
5. Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code: $\square$ (SEC Use Only)
7. Address of registrant's principal office

Postal Code
Third Floor, Tower One, Ayala Triangle, 1200
Ayala Avenue corner Paseo de Roxas, Makati City
8. Registrant's telephone number, including area code
(02) 848-5519
9. Former name, former address and former fiscal year, if changed since last report Not Applicable
10. Securities registered pursuant to Sections 4 and 8 of the RSA

> | Number of shares common |
| :--- |
| stock outstanding and amount |
| of debt outstanding |

Title of each Class
Common $\quad$ P10.00 par value

247,968,731 shares
£2,479,687,310
11. Are any or all of the securities listed on a Stock Exchange?

Yes [ $\sqrt{ }$ ] No [ ]

## Stock Exchange

Philippine Stock Exchange

## Classes of Securities

Common Stocks
12. Indicate by check mark whether the registrant:
(a) Has filed all reports required by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

Yes [ $\sqrt{ }$ ] No [ ]
(b) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes }[\sqrt{ }] \quad \text { No. }[]
$$

# PART I - FINANCIAL INFORMATION <br> Item 1. Financial Statements 

(Refer to Attached Financial Statements)

## Item 2. Management Discussion and Analysis of Financial Condition and Results of Operation

Total resources of the Bank stood at Php20.44 billion, reflecting a 3\% increase compared to December 2007 level. Gross loans and receivables inched up to Php14.38 billion due to sustained expansion of the Bank's personal loans-public and mortgage loans. Trading and Investment Securities rose up by 103\% from Php2.09 billion to Php4.25 billion. Likewise, total deposit level of the Bank as of March 31, 2008 stood at Php13.19 billion, 3\% higher as compared to year-end level of Php12.84 billion.

For the first three (3) months of 2008, Chinatrust net income softened to Php12 million mainly on account of unfavorable market condition brought about by risk aversion stemming from the sub-prime crisis, which limited the Bank's revenue from fixed-income and foreign exchange trading business. Likewise, interest income weakened largely due to lower volume of interbank and corporate loans. Corporate loan portfolio level slid due to maturities and pay downs from large corporations, which opted to access the capital markets for cheaper funding. However, interest expense on deposit liabilities dropped by $46 \%$ as the Bank's low-cost deposits average daily balance grew by $7.46 \%$ to Php5.8 billion in 2008 from Php5.4 billion last year. Unlike other banks, Chinatrust's low-cost funds come largely from its unique cash management offerings and not from its borrower's maintaining balances. This enabled the Bank to lower its average cost of funds to $3.61 \%$ per annum from last year's $4.46 \%$ per annum.

Chinatrust's fee income (which includes service charges, miscellaneous income, and trust fees) climbed by $57.47 \%$ to Php32.7 million from Php20.8 million in the same period last year mainly on account of higher trust fees resulting from the robust growth in cash and non-cash resources managed by the Trust Department.

The Bank set aside Php72.7 million as provisions for impairment and credit losses for the year, maintaining its conservative stance on loan loss provisioning. Operating expenses went down by $11 \%$ year on year from Php315 million to Php280 million as the Bank rein in on expenses.

Chinatrust's capital adequacy ratio (CAR) stood at $26.42 \%$ as of March 31, 2008, well above the regulatory requirement of $10 \%$. This puts the Bank in a favorable position to invest in new businesses and expand its existing products and services.

## Key Financial Indicators

The following ratios are used to assess the performance of the Bank presented on a comparable basis:

|  | March 31, 2008 | March 31, 2007 |
| :--- | :---: | :---: |
| Return on Average Equity (ROE) | $0.97 \%$ | $7.13 \%$ |
| Return on Average Assets (ROA) | $0.24 \%$ | $1.18 \%$ |
| Cost to Income Ratio | $67.50 \%$ | $59.11 \%$ |


|  | March 31, 2008 | December 31, 2007 |
| :--- | :---: | :---: |
| Non-Performing Loan Ratio (NPL) | $7.36 \%$ | $6.28 \%$ |
| Non Performing Loan Cover | $57 \%$ | $57 \%$ |
| Capital Adequacy Ratio - BASEL II | $26.42 \%$ | $27.31 \%$ |

The manner by which the Bank calculates the above indicators is as follows:
$>$ Return on Average Equity ---- Net Income divided by average total capital funds for the period indicated
> Return on Average Assets ---- Net Income divided by average total resources for the period indicated
$>$ Cost to Income Ratio --- Total Operating expenses [excluding Gross Receipts Tax (GRT) and Documentary Stamps Used (DST) divided by the sum of net interest income plus other income
> Non-Performing Loan Ratio --- Total non-performing loans divided by gross loan portfolio
$>$ Non-Performing Loan Cover --- Total allowance for probable loan losses divided by total non-performing loans
> Capital Adequacy Ratio --- Total capital divided by risk-weighted assets

## Additional Management Discussion and Analysis (for those with variances of more than 5\% March 31, 2008 vs. December 31, 2007)

## Balance Sheet -

The decrease in Due from Bangko Sentral ng Pilipinas (BSP) of 41\%, from Php3.4 billion to Php2 billion is mainly attributed to its lower volume.

Financial assets at FVPL surged by $229 \%$ due to the increase in the volume of peso Held for Trading (HFT) - treasury notes. Also, available for sale investments increased by $40 \%$ mainly due to higher volume of Peso and US dollar available for sale securities.

Investment Properties decreased by $23 \%$ is attributable to the sale of various investment properties.

Bills payable increased by $48 \%$ to Php1 billion from Php675 million mainly due to the increase in US dollar and Peso borrowings from both foreign and local banks.

Outstanding Acceptances went down by $41 \%$ due to the lower volume of foreign currency acceptances.

Managers check account declined by 35\% due to lower amount of check issuances outstanding at the end of March 2008.

Other liabilities went down by $9 \%$ mainly on account of the decrease in the balance of Accounts Payable and Payment Order Payable.

## Income Statement (variance analysis for March 31, 2008 vs. March 31, 2007)

Interest income on loans and receivables softened by $11 \%$, due to lower average volume of peso and dollar earning loans.

Interest income on trading and investment securities posted a 34\% decline compared to the same period last year due to the lower average volume of foreign currency investments.

Interest income on interbank loans went down by $91 \%$ due to the decrease in the average volume of interbank call and term loans receivable and lower average interest rate of both peso and foreign currency interbank loans receivable. Likewise, interest income from Deposits with other banks declined by $63 \%$ on account of lower average volume of Due from BSP.

Total interest expense posted a 49\% decline from Php221 million to Php119 million as average cost of funds improved to $3.61 \%$ from last year's $4.46 \%$.

Service charges and commission income amounted to Php26 million, 15.22\% lower as compared to last year.

FX gains and trading loss amounted to Php12 million and Php4 million, respectively as a result of unfavorable market conditions brought about by risk aversion stemming from the US subprime mortgage credit losses.

Miscellaneous income surged to Php7 million from last year's loss which resulted from the recognition at present value of various non-interest bearing accounts receivables trust fees on account of the special deposit accounts placed at BSP.

The decrease in taxes, licenses and documentary stamps used relates to the lower revenues generated this quarter.

Amortization of software licenses went down by $8.45 \%$ from Php7.19 million to Php6.58 million reflecting the completed amortization of software licenses acquired in the prior years.

Income Tax Provision went up by 1024\% on account of lower revenues and decline in deferred income tax due to lower provision for probable losses.

## Material Events and Uncertainties:

There are no known trends, demand, commitments, events or uncertainties that will have material impact on the Bank's liquidity. There are also no known material commitments for capital expenditures as of reporting date. There are no known trends, events, uncertainties that had or reasonably expected to have a material favorable or unfavorable impact on income from continuing operations. There are no significant elements of income or loss that did not arise from the banks continuing operations. Likewise there are no seasonal aspects that had material effect on the financial condition or results of operations.

There are no known events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation. Also, there are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the bank with unconsolidated entities or other persons created as of the reporting date.

## PART II - OTHER INFORMATION

(none)

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant had duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Issuer Chinatrust (Philippines) Commercial Bank Corporation

Signature (Title)

Chinatrust (Philippines) Commercial Bank Corporation


Controllership and Information Management Group

May 15, 2008


ATTY. MARY ELIZABETH H. BAYHON
Corporate Information Officer

Date
May 15, 2008

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION STATEMENT OF CONDITION

(With Comparative Figures for December 31, 2007)

|  | March 31, 2008 | December 31, 2007 |
| :---: | :---: | :---: |
| RESOURCES |  |  |
| Cash and Other Cash Items | 197,189,872 | 188,751,714 |
| Due from Bangko Sentral ng Pilipinas | 2,021,820,635 | 3,443,045,304 |
| Due from Other Banks | 346,250,207 | 341,006,935 |
| Interbank Loans Receivable | - | 247,680,000 |
| Financial Assets at Fair Value through Profit or Loss | 2,374,720,895 | 721,751,402 |
| Available-for-Sale Investments | 1,770,436,974 | 1,268,906,359 |
| Held-to-Maturity Investments | 105,522,860 | 106,446,504 |
| Loans and Receivables - net | 12,810,095,708 | 12,756,998,605 |
| Property and Equipment - net | 222,336,382 | 229,915,401 |
| Investment Properties | 20,187,012 | 26,167,367 |
| Deferred Income Tax | 447,117,216 | 438,885,149 |
| Other Resources - net | 128,934,967 | 127,702,587 |
|  | 20,444,612,729 | 19,897,257,327 |
| LIABILITIES AND CAPITAL FUNDS |  |  |
| Liabilities |  |  |
| Deposit Liabilities |  |  |
| Demand | 3,942,653,415 | 4,121,600,514 |
| Savings | 1,865,970,792 | 1,740,705,462 |
| Time | 7,379,294,154 | 6,975,782,555 |
|  | 13,187,918,362 | 12,838,088,531 |
| Bills Payable | 1,000,964,373 | 675,568,028 |
| Outstanding Acceptances | 9,632,591 | 16,225,536 |
| Manager's Checks | 36,597,895 | 55,920,445 |
| Accrued Interest, Taxes and Other Expenses | 366,408,187 | 372,343,825 |
| Other Liabilities | 883,666,567 | 972,612,341 |
|  | 15,485,187,975 | 14,930,758,706 |
| Capital Funds |  |  |
| Common Stock | 2,479,687,310 | 2,479,687,310 |
| Additional Paid-in Capital | 53,513,675 | 53,513,675 |
| Surplus | 2,427,576,441 | 2,415,456,295 |
| Net Unrealized Gain (Loss) on Available-for-Sale |  |  |
| $\underline{\text { Investments }}$ | $(1,352,671)$ | 17,841,341 |
|  | 4,959,424,755 | 4,966,498,621 |
|  | 20,444,612,729 | 19,897,257,327 |

CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION
STATEMENTS OF INCOME
(With Comparative Figures for March 31, 2007)

| For the three months period ending March 31 |  |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| INTEREST INCOME |  |  |
| Loans and receivables | 389,113,709 | 436,492,313 |
| Trading and investment securities | 49,266,864 | 74,983,162 |
| Interbank loans receivable | 8,419,454 | 94,167,331 |
| Deposits with other banks and others | 14,285,482 | 38,141,920 |
|  | 461,085,510 | 643,784,726 |
| INTEREST EXPENSE |  |  |
| Deposit liabilities | 118,732,186 | 220,747,898 |
| Bills payable and other borrowings and others | 9,985,796 | 32,000,373 |
|  | 128,717,982 | 252,748,271 |
| NET INTEREST INCOME | 332,367,527 | 391,036,455 |
| Service charges, handling fees and commission income | 25,914,992 | 30,568,485 |
| Service fees and commission expense | - | - |
| NET SERVICE FEES AND COMMISSION INCOME | 25,914,992 | 30,568,485 |
| Trading and securities gain - net | (3,854,643) | 23,251,429 |
| Foreign exchange gain - net | 11,885,418 | 16,852,831 |
| Miscellaneous - net | 6,781,118 | $(9,805,722)$ |
| TOTAL OPERATING INCOME | 373,094,412 | 451,903,477 |
| Provision for (recovery from) impairment and credit losses | 72,652,356 | 50,798,429 |
| Compensation and fringe benefits | 123,377,235 | 127,489,494 |
| Occupancy and other equipment-related costs | 66,971,748 | 69,410,239 |
| Taxes, licenses and documentary stamps used | 29,445,881 | 48,409,853 |
| Depreciation and amortization | 16,110,604 | 16,839,052 |
| Insurance | 8,272,318 | 11,223,057 |
| Amortization of software license | 6,580,391 | 7,187,402 |
| Miscellaneous | 29,638,241 | 34,200,303 |
| TOTAL OPERATING EXPENSES | 353,048,774 | 365,557,829 |
| INCOME BEFORE INCOME TAX | 20,045,638 | 86,345,649 |
| PROVISION FOR INCOME TAX | 7,925,492 | $(858,096)$ |
| NET INCOME | 12,120,146 | 87,203,744 |
| Basic/Diluted Earnings Per Share * | 0.05 | 0.40 |

## CHINATRUST (PHILIPPINES) COMMERCIAL BANK CORPORATION

## STATEMENTS OF CHANGES IN EQUITY

$\left.\begin{array}{lrlrl} & & \begin{array}{c}\text { Net Unrealized } \\ \text { Gain on } \\ \text { Available-for- } \\ \text { Sale }\end{array} \\ \text { Investments } \\ \text { Total }\end{array}\right)$

|  | For the three months ended March 31 |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Income before income tax | 20,045,638 | 86,345,649 |
| Adjustments for: |  |  |
| Provision for (recovery from) impairment and credit losses | 72,652,356 | 50,798,429 |
| Depreciation and amortization | 16,110,604 | 16,839,052 |
| Amortization of computer software | 6,580,391 | 7,187,402 |
| Amortization of deferred charges | 63,684 | 63,684 |
| (Gain) / loss on sale of property and equipment | 35,000 | 37,561 |
| Changes in operating assets and liabilities: |  |  |
| Decrease (increase) in: |  |  |
| Financial assets at fair value through profit and loss | $(1,652,969,493)$ | 1,179,817,315 |
| Loans and Receivables | $(126,015,184)$ | 1,388,316,993 |
| Interbank loans receivable |  | 1,249,998 |
| Other assets | $(7,876,455)$ | $(56,630,344)$ |
| Increase (decrease) in: |  |  |
| Deposit liabilites | 349,829,831 | 797,776,414 |
| Manager's checks | $(19,322,550)$ | 26,248,660 |
| Accrued interest and other expenses | $(10,368,380)$ | 51,335,730 |
| Other liabilities | (88,945,775) | 173,639,485 |
| Net cash generated from (used in) operations | $(1,440,180,333)$ | 3,723,026,028 |
| Income taxes paid | $(11,724,816)$ | $(18,418,129)$ |
| Net cash provided by (used in) operating activities | (1,451,905,149) | 3,704,607,899 |

## CASH FLOWS FROM INVESTING ACTIVITIES

Decrease (increase) in:

| $\quad$ Available-for-sale securities | $\mathbf{( 5 2 0 , 7 2 4 , 6 2 7 )}$ | $1,427,465,114$ |
| :--- | :---: | ---: |
| $\quad$ Investment in bonds and other debt instruments | $\mathbf{9 2 3 , 6 4 3}$ | $(10,137,950)$ |
| Additions to property and equipment | $\mathbf{( 9 , 6 7 4 , 6 6 1 )}$ | $(36,519,110)$ |
| Proceeds from disposals of property and equipment | $\mathbf{1 , 3 8 5 , 7 0 2}$ | $1,697,257$ |
| Additions to investment properties | $\mathbf{5 , 9 6 8 , 4 5 3}$ | $(2,290,000)$ |
| Net cash provided by (used in) investing activities | $\mathbf{( 5 2 2 , 1 2 1 , 4 8 9 )}$ | $1,380,215,310$ |


| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| :--- | ---: | ---: |
| Increase (decrease) in: |  |  |
| $\quad$ Bills payable |  |  |
| Outstanding Acceptances | $\mathbf{3 2 5 , 3 9 6 , 3 4 5}$ | $(2,125,808,464)$ |
| (6,592,945) | $37,728,435$ |  |

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALEN ${ }^{\top} \quad \mathbf{( 1 , 6 5 5 , 2 2 3 , 2 3 8 )} \quad 2,996,743,180$

| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR |  |  |
| :---: | :---: | :---: |
| Cash and other cash items | 188,751,714 | 199,372,111 |
| Due from Bangko Sentral ng Pilipinas | 3,443,045,304 | 2,572,550,941 |
| Due from other banks | 341,006,935 | 383,167,668 |
| Interbank loans receivable | 247,680,000 | 3,334,260,000 |
| Total | 4,220,483,954 | 6,489,350,720 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR PER CASH | 2,565,260,716 | 9,486,093,900 |
| CASH AND CASH EQUIVALENTS, END |  |  |
| Cash and other cash items | 197,189,872 | 152,189,611 |
| Due from Bangko Sentral ng Pilipinas | 2,021,820,635 | 3,290,275,098 |
| Due from other banks | 346,250,207 | 364,749,191 |
| Interbank loans receivable | - | 5,678,880,000 |
| Total | 2,565,260,714 | 9,486,093,900 |
| OPERATIONAL CASH FLOWS FROM INTEREST |  |  |
| Interest received | 509,041,585 | 763,877,849 |
| Interest paid | $(114,748,050)$ | $(234,489,226)$ |
|  | 394,293,534 | 529,388,623 |

## Notes to Financial Statements Required Under SRC Rule 68.1

1. Diluted Earnings per share as of March 31, 2008 P0.05.
2. The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the Philippines. The Bank's financial statements as of March 31, 2008 are prepared in accordance with new Philippine Financial Reporting Standards (PFRS).
a) The same accounting policies and methods of computation are followed in these interim financial statements as compared with the most recent annual financial statements.
b) Seasonal or cyclical events and/or conditions do not affect the interim operations of the bank.
c) Trading Loss as of March 31, 2008 amounted to Php4M, which is $117 \%$ lower as compared to the same period last year.
d) There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
e) There are no issuances, repurchases, and repayments of debt and equity securities.
f) There are no cash dividends paid separately for ordinary shares and other shares.
g) Segment information for the period ended March 31, 2008 and 2007 are as follows:

|  |  <br> FINANCIAL INST | CORPORATE BANKING <br> GROUP |  | RETAIL BANKING <br> GROUP |  |  | OTHERS |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

h) There are no material events subsequent to the end of the interim period that has not been reflected in the financial statements.
i) There are no changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructuring and discontinuing operations.
j) Summary of the Bank's commitments and contingent liabilities:

|  | As of March 31, 2008 |  |
| :--- | ---: | ---: | As of December 31, 2007 9.

k) There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.
l) Certain accounts in the March 31, 2007 financial statements have been reclassified to conform with the March 31, 2008 financial statements.


[^0]the proposed collection period in this schedule may be changed to appropriately reflect the Company's actual collection period.


[^0]:    Notes. It he Company's collection period does not match win he above schedie and revision is necessary to make te schedule not misleading,

